

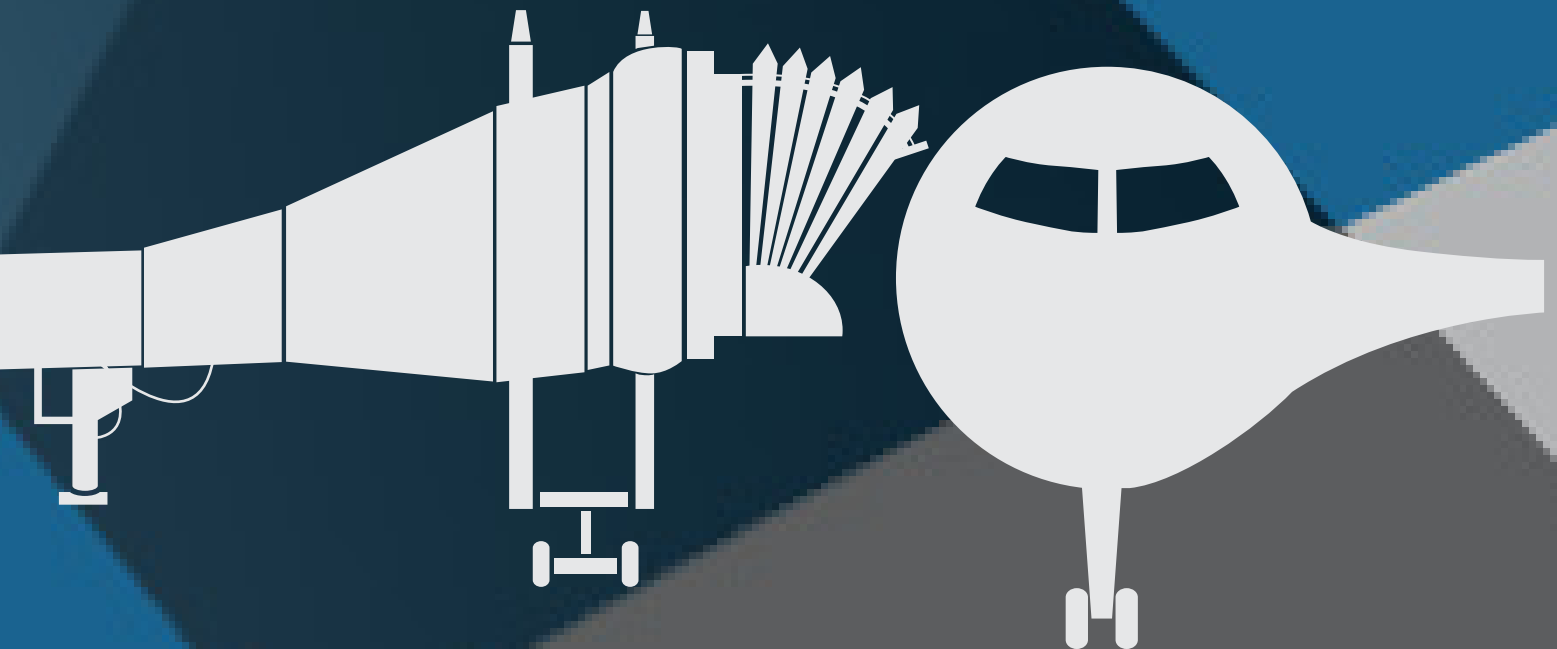
# JET TALK

**JETWAY® CUSTOMER NEWSLETTER**

**Aftermarket & Spare Parts Group**



Summer 2019



# WELCOME TO JETTALK



Dear JBT Jetway Customers –

Welcome back to another release of the JetTalk E-Newsletter! As always, we hope that this edition provides you with valuable information about JBT and the products and services we offer.

For those of you who contributed to our surveys in the past, thank you for your feedback. We hope that each JetTalk edition provides you with value and I encourage you to take our brief survey, link shown below. This information helps us improve future editions of JetTalk so we can better serve you, our customers.

Thank you,

**Scott Ezola**  
Director | Aftermarket Sales and Support

BRIEF SURVEY



CLICK HERE



## INSIDE THIS EDITION

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# AFTERMARKET PARTS & SERVICES

The Aftermarket and Spare Parts team at Jetway® is focused on keeping your ground operations running smoothly and efficiently. We understand that time lost is money lost, which is why keeping downtime to a minimum is at the forefront of everything we do.



## AFTERMARKET SERVICES



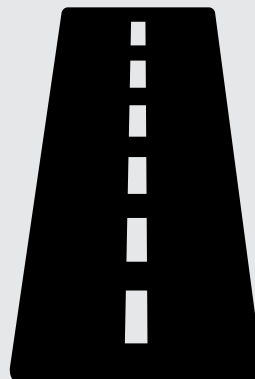
## PRODUCTS & PARTS

Sometimes the best offense is a good defense. Preventative maintenance, comprehensive training, and unit inspections are services we recommend to all customers because they are crucial to minimizing unit downtime.

- Bridge Inspections
- Training (Hands-on & Classroom)
- Implementation of Service & Technical Advisories
- Annual Preventative Maintenance Service Contracts



**MORE UPTIME,  
less downtime**



Jetway® Systems offers an unparalleled product range with the convenience of a sole source supplier. From a single spare part to a complete bridge refurbishment, our experienced team will provide you with the solutions to keep your operations functioning.

- OEM Replacement Parts
- Upgrade & Replacement Kits
- Conversions & Refurbishments
- Safety Enhancements



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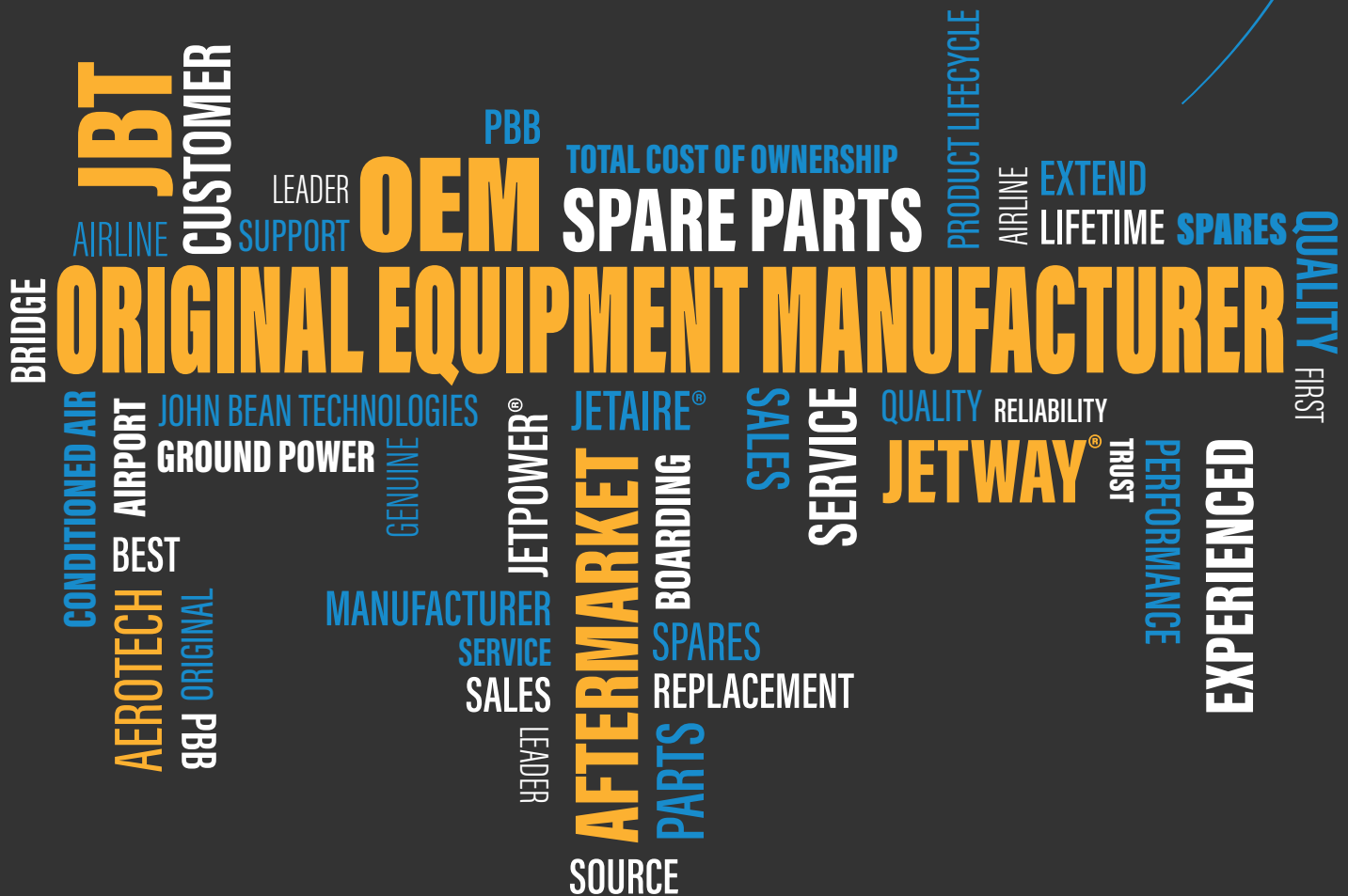
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# ORIGINAL EQUIPMENT MANUFACTURER

Whether it be a Passenger Boarding Bridge, PCAir Unit, Ground Power Unit, or any other type of equipment, a good maintenance program is a crucial factor in overall quality and performance. JBT has extensive experience when it comes to inspecting and evaluating airport equipment. Over the years, one thing that has held true is that most of the detected problems could have been prevented, or at least minimized, had the customer adhered to the OEM's recommended maintenance program.

Although there are several components that make up a proper preventative maintenance program, **using the correct parts is towards the top in terms of importance.**



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# SPARE PARTS SALES OFFER

## *Solid Tire Wheel Assemblies*

For a limited time only, the JBT Aftermarket & Spare Parts Team is offering SPECIAL PRICING on our SOLID TIRE WHEEL ASSEMBLIES. The deal includes a ***Solid Rubber Trelleborg Tire, Inner and Outer Split-Rim Wheel Halves, and New Assembly Parts.***

At a discounted price of OVER 40%, this deal won't last long. Act now to take advantage of this special offer by contacting a JBT Spare Parts Sales Representative today.

 **1-800-827-5515**

### **KIT NUMBER**

**2138708.06**

### **KIT NAME**

***Solid Tire Wheel Assembly***



**PRICE PER KIT\***  
**\$3,432.<sup>00</sup>**



### **INCLUDES**

***Solid Rubber Tire***

***Inner & Outer Split-Rim Wheel Halves***

***New Assembly Parts***



*\*Offer is subject to change and valid only while supplies last or until December 31, 2019, whichever occurs first.*



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# MILITARY AFTERMARKET

## Service & Support Overview

As a leading supplier of aviation ground equipment, JBT understands the significance of more uptime and less downtime, especially for our Military customers. That's why service and support throughout the life cycle of a product is an integral part of our business. From maintenance and repairs to complete unit overhauls and upgrades, JBT is committed to providing solutions that are tailored to fit your needs.

We offer spare parts, support, and service for air and power products for cargo, fighter, helicopter, and specialty aircraft for use on the tarmac or in the hangar. Contact an Aftermarket and Spare Parts Representative today for more information.



### Military AGE Training

JBT offers a selection of training options for its military equipment. Maintenance and operations training courses can be conducted on-site or arrangements can be made for factory-based training in one of JBT's production facilities. Specialized courses can be developed to meet unique customer requirements and to more effectively match the skill sets and interest levels of students.

### Maintenance and Inspections

Our world-class after-sale support is performed by our experienced team of professionals. Having your units inspected and evaluated by our trained team, along with performing regularly-scheduled maintenance, can drastically improve the performance and reliability of your equipment.



### Upgrades and Enhancements

JBT offers a wide array of equipment upgrade, maintenance, and service kits to expand functionality and extend the service life of your military equipment. If you're thinking it may be time to replace or retire your older equipment, consider giving it a new lease on life and refurbish it for extended serviceability.



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# MILITARY AFTERMARKET

## Products & Parts Overview

### JetPower® Military

Flexibility in application with dependable performance, our units are air-transportable, compliant to Mil-Std-704F, and designed to perform in extreme ambient conditions. Units are capable of supplying 400 Hz, 270 VDC, and 28 VDC electrical power and include several design options.



JetPower® III Plus 270 VDC



Shipboard Mobile Electric Power Plant (SMEPP)



JetPower® Diesel D180



JetPower® 400 Hz SH60

### A NOTE ON AFTERMARKET & SPARE PARTS SUPPORT

JBT stands behind the quality products we manufacture and sell to all of our customers. As with any product designed to perform efficiently over its lifetime, it's inevitable that most equipment will require maintenance, repairs, and replacement parts at some point during the product lifecycle. As your equipment ages, the likelihood of this increases. When this happens, JBT is there to help. Our service personnel are ready to support your JBT military products with technical advice, quality customer service, spare parts, and whatever else you need in order to keep your equipment fully functional. For example, contact an Aftermarket & Spare Parts Representative today for a recommended spare parts list tailored to your equipment!

Taking advantage of JBT's **product life cycle support** available to you can increase equipment life expectancy, lessen your total cost of ownership, and help improve the overall performance of your product. For more information, contact a representative today by calling 1-800-827-5515 or emailing [Jetway.Parts@JBTC.com](mailto:Jetway.Parts@JBTC.com).

### JetAire® Military Conditioned Air

Military conditioned air units are air-transportable and capable of servicing most military aircrafts. Models are designed to perform in extreme ambient conditions, across a wide spread of temperature, flow, and pressure output combinations.



Extended High Pressure Air Conditioning Cart (HPC-X)



Land-Based Air Conditioning Cart (LBAC)



Trailer-mounted Air Conditioning Cart (TMAC)



Diesel Air Conditioning Cart (DAC)



JetAire® M60



High Pressure Air Conditioning Cart (HPC)



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# SAFETY HIGHLIGHTS

## RAMP CREW SAFETY

Operating a PBB poses serious potential safety risks. Extreme caution needs to be exercised by bridge operators, ramp personnel, and others that may be in the vicinity of the wheels or other moving pieces of the passenger boarding bridge. JBT offers several safety features and options designed to give advance warning and help personnel remain alert and aware while operating the boarding bridge or working around the boarding bridge.

For example, cab-mounted mirrors, closed circuit TV (CCTV) cameras and monitors help to provide visibility improvements. Flashing amber beacons and alarms mounted under the cab and near the wheels help warn ramp personnel that the bridge is in operate mode. Wheel protection systems have touch-sensitive switches and drive guards encircling the wheel bogey assembly that are designed to stop bridge movement when contact is made with an object. We also offer the addition of multiple E-stops in the event they are required.



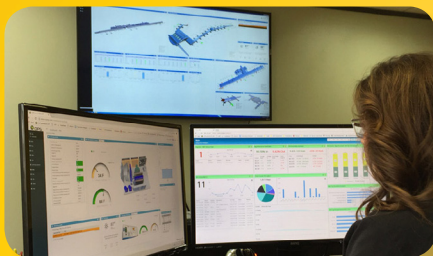
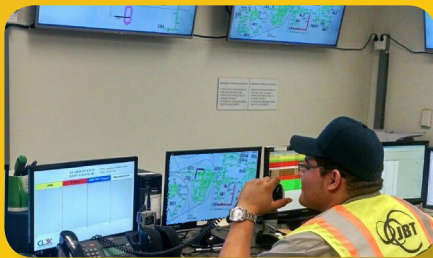
If you would like more information about these safety features, or any other safety-related products, please contact a Spare Parts Representative at JBT by calling **1-800-827-5515** or emailing **[Jetway.Parts@JBTC.com](mailto:Jetway.Parts@JBTC.com)**.





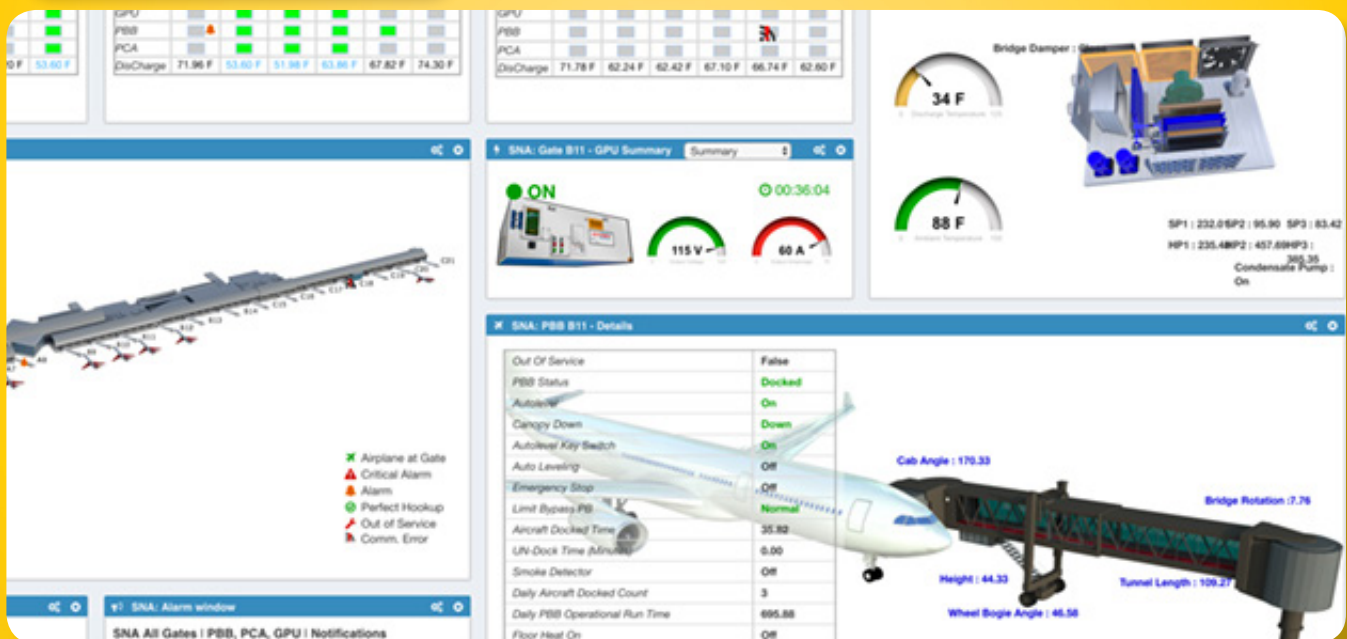
# iOPS™ GATE SYSTEMS

In aviation, time really is money. The perfect aircraft turn – fast, efficient, smooth – saves time and money. With iOPS™ intelligent gate systems from JBT, the perfect turn is closer than ever. Knowing the details of gate availability and the real-time status of boarding bridges, conditioned air units, 400 Hz ground power units, and other equipment is vital to efficient gate operations. With iOPS™ from JBT, you can monitor equipment status, operations, faults, and diagnostic issues in real time. Let us show you how to more effectively manage your gate, your aircraft, your personnel, and your operations with the iOPS™ gate management systems from JBT.



## FEATURES

- Real-time monitoring of gate equipment and operations
- Applicable to most boarding bridges, pccair units, ground power units, etc.
- Integrates with most apron, building or asset management systems
- Expands to baggage systems, terminal building equipment, etc.
- WiFi, LAN, or hard wire configurations
- Open or closed architectures
- Customized reports
- Compatible with hand-held devices



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# JBT NEWS & EVENTS FROM AROUND THE COMPANY

## News

### JBT RECOGNIZED AS A GREAT EMPLOYER BY THE ESGR COMMITTEE | June 13, 2019

- "JBT's AeroTech Services Guam office was honored June 13, 2019 by the Employer Support of the Guard and Reserve (ESGR) committee for their ongoing support and cooperation as an employer."

[For more information on this story, click here!](#)



### JBT ACQUIRES PROSEAL AND PRIME EQUIPMENT GROUP, INC. | June 3, 2019

- "JBT Completes Proseal Acquisition, and announces the Acquisition of Prime Equipment Group, Inc."



[For more information on this story, click here!](#)

## Upcoming Events



### ACI-NA ANNUAL CONFERENCE & EXHIBITION

#### What

Learn first-hand from aviation industry experts while cultivating new and existing relationships with more than 2,100 delegates from more than 200 airports and airport authorities.

#### When

September 15-17, 2019

#### Where

Tampa Convention Center (Booth #1012)  
Tampa, FL, USA



### inter airport EUROPE

#### What

inter airport Europe covers all aspects of airport-related technology and services. It offers solutions and ideas for the equipment of terminal buildings, the design and planning stage, the latest ground support equipment as well as IT systems, all in one place.

#### When

October 8-11, 2019

#### Where

Munich Trade Fair  
Munich, Germany

[For more information on upcoming events, click here!](#)



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We hope you enjoyed this issue of JetTalk. We created this newsletter for you, our customers, and we want you to benefit from it as much as possible. Please help us improve future editions by completing our brief survey, which can be accessed using the link below.

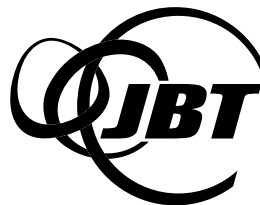


## THANK YOU

Your Customer Care Sales & Support Team JBT®

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